

# **Managing Vehicle & Driver Risk**

Auto & Light Duty
DOT & CMV





# **Webinar Instructor**

# Chad Stuart Ms, CSSM

### **Risk & Safety Group**

#### **Industry Expertise:**

- ✓ Oil & Gas Transmission / Distribution
- √ Utilities & Municipal
- ✓ Commercial & Residential Contracting
- √ Military Installations
- √ Fleet Operations
- √ Environmental Management





# Learning Outcomes

- Identify the terms and definitions used in managing vehicle and DOT risk.
- Define the elements of an effective, defensible strategy.
- Recognize the impact of the Safety Measurement System and identify methods to measurably improve your Safety Rating.
- Describe MVR reviews, scoring systems and driver qualification methods.
- Define "Negligent Entrustment" and how to cover this risk.
- Identify solutions for technology use cell phone, telematics, etc.
- Identify methods to manage personal auto risk and personal use of company vehicles
- Determine necessary accountability and disciplinary policies to reduce risk.
- Identify how to analyze and measure your program's results.

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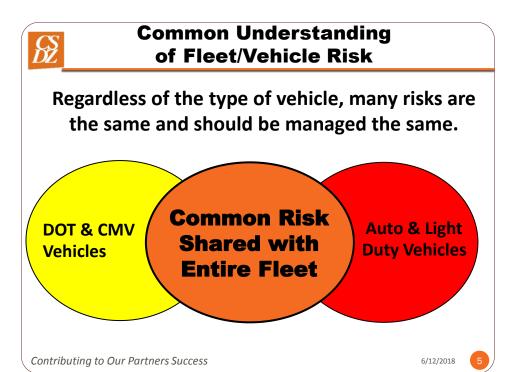






# **Boundaries for Today's Webinar**

- Passenger transportation rules for CMVs and CDLs
  - Buses, limousines, etc.
- HAZMAT regulations
- Load securement
- Comprehensive Hours of Service (HOS) explanations
- In-depth Interstate vs. Intrastate rules & comparison
- Wacky state rules





# **Auto/Light Duty vs. DOT/CMV**

### **Auto/Light Duty**

Vehicle GVWR or GCWR less than 10,000 lbs.

#### **DOT/CMV** – for business purposes

- GVWR or GCWR btw. 10,001 and 26,000 lbs.
- CDL's at GVWR or GCWR 26,001 lbs. and greater
- Any vehicle transporting a quantity of HAZMAT requiring placarding
- **GVWR** *Gross Vehicle Weight Rating* = the value specified by the manufacturer as the maximum allowable loaded weight.
- **GCWR** *Gross Combination Weight Rating* = the value specified by the manufacturer as the maximum allowable loaded weight of a combination motor vehicle (i.e. truck and trailer)
  - In the absence of a value specified by the manufacturer, GCWR will be determined by adding the GVWR of the power unit and the GVWR of the towed unit.

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# Common Elements for Managing All Vehicle and Driver Risk

Your Fleet Management Controls should include Policies/Expectations for:

- ✓ CMV/DOT Vehicles
- ✓ Auto/Light-Duty Vehicles
  - ✓ or Both.





# **Safety Management Controls**

- The systems, policy, programs, practices, and procedures used by a motor carrier to ensure compliance with applicable regulations
  - The defined expectations that a motor carrier employs to ensure driver/vehicle/public safety and to reduce the risk of highway accidents and HAZMAT incidents resulting in fatalities, injuries, and property damage.

### **Evaluated by the FMCSA/DOT:**

- 1. To determine a Motor Carrier's Safety Rating (CMVs), or
- 2. The degree to which a auto/fleet program provides the necessary precautions to reduce risk and protect employees and the public

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# **Program Elements to Manage Risk**

- Written policy to define expectations for vehicle use and driver safety
  - Clear, defined responsibilities of drivers, managers, program administrators
- Fleet policy acknowledgement form
  - Each driver certifies their acknowledgement of the defined expectations
- MVR reviews/analysis, scoring systems and driver qualification
- Driver training and defining specific driving practices
- Use of technology
  - Telematics, data management, cell phone use, drive cams, etc.
- Accountability and disciplinary actions
- Personal use of company vehicles & personal vehicle for company use/reimbursement
- Vehicle accident reporting and investigation procedures
- Measuring results and analyzing fleet exposure

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# Do I need to have a written policy to manage my fleet and auto exposure?

- Answer = No
  - No Regulations Require a Company to have a Written Policy
- Question: without a policy, how will you manage your risk and administer an effective Fleet and Auto compliance strategy?



# Written Policy: Vehicle Use & Driver Safety

- Policy defines expectations and responsibilities
  - What are the necessary precautions to reduce risk?
  - What are you actually going to do?
- Policy development must be proportionate to the scope of the operation, types of vehicles, regulatory compliance and the specific exposures.
- Only make promises through policy directly translating into the processes that will be setup, maintained and periodically reviewed. Otherwise, the policy becomes a source of liability.
  - If it's in writing, then it shall be done!
  - If not, do not put it in writing.

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# Accountability & Disciplinary Action

When Expectations are Not Achieved
Employee Performance Issues





# **Creating a Defensible Strategy**

- 1. Employer establishes a work rule i.e. policy
  - · Defined expectations must meet or exceed all regulations, rules and laws
- 2. Work rule is effectively communicated to all affected employees i.e. training
  - Training must be recorded: course/topic name, objective-based criteria, training date, names and signatures of participants, name(s) of instructor
- 3. Employer takes steps to ensure compliance to all work rules.
  - Performs documented performance evaluations, audits and/or inspections applying directly to a specific person, job, task, etc. as defined by the work rule (policy)
  - Document all of the corrections to demonstrate that the issue(s) was resolved
- 4. Discipline documented for employee performance issues
  - When an employee performance issue is discovered, there must be discipline attached
    to the non-conforming behavior, condition, practice, etc. to support a company's
    policy and declaration that these performance issues are not tolerated.
  - All forms of accountability and discipline must be documented.
  - · Undocumented disciplinary action never occurred.

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# **Managing the Information You Collect**

- What are you doing with all this information?
  - Are you executing expectations?
  - What are you doing about drivers who have poor driving performance or are violating company policy?
    - Following an accident, speeding, hard braking, "bad" MVR, etc.
- If you don't manage your program according to your defined expectation's, then why is it in writing?
  - Your program will convict you in a catastrophic loss.
  - Not having a policy is not the right choice either
    - Attorneys will definitely use this against you and to prove lack of control, management incompetence, ignorance, etc.
- If you have a policy, how are you managing expectations and poor performance?
  - Document all discipline associated with non-conformance to your policies
  - · Didn't document, didn't do it!

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# **Motor Vehicle Records (MVRs)**

Initial, Annual and Periodic Reviews
Scoring Systems
Driver Qualification Methods





# Motor Vehicle Record (MVR)

- A driver's Motor Vehicle Record (MVR) defines past driver behavior and can predict potential future accident exposure.
  - Who is your MVR vendor? They're not all created equal you get what you pay for.....you should have a service that monitors MVRs.
- Non-DOT vs. DOT Drivers
  - For Non-DOT drivers, a company has the latitude to determine their own driver qualification criteria.
    - There is a liability exposure for "weak" qualification criteria.
  - DOT establishes specific criteria to qualify or disqualify a driver to operate a company CMV.
- Frequency of MVR review
  - Initial upon hire, annual, periodic updates on performance.

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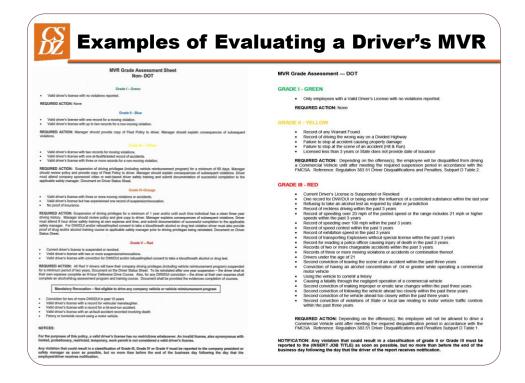


# Disqualifying a Driver from a Vehicle

- Your fleet program should include parameters to manage driver behavior:
  - How are you evaluating individual driver performance?
    - Do you have a score card or other defined metrics?
  - What are your corrective/disciplinary actions to intervene in a consistent, progressive manner?
    - Warning, temporary suspension, removal, termination
  - Do you have a process to remediate poor driver performance before allowing drivers to earn back their full privilege?
    - Road Test, Evaluation of Skills, Defensive Driver Training, etc.

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# **Negligent Entrustment Defined**

• The owner of a vehicle may be found liable under the theory of negligent entrustment as a result of an accident caused by another person who was driving the vehicle with either direct or implied permission.



# **Negligent Entrustment**

## Will Your Program Protect You or Convict You?

- ✓ Fleet Policy
- ✓ MVR's
- ✓ Maintenance Records
- ✓ Inspection Reports
- ✓ GPS / Vehicle Tracking Data

<u>Example</u>: Employee with a History of Speeding has a Significant Accident while Speeding causing Injures to a 3<sup>rd</sup> party(s)

- MVR Shows History of Speeding & Other Violations.
- GPS shows Dozens of Speeding Events.
- Policy states Accountability/Discipline, but You have nothing.

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# **Your Liability Exposure**

# Your Company can expect Subpoenas for the following in a Catastrophic Auto Loss Event:

- 1. MVRs
- 2. Cell Phone Records
- 3. Inspection & Maintenance Records
- 4. Technology-related Devices



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# **Negligent Entrustment**

- ► As a company, you have a responsibility to have a competent and capable person behind the wheel.
- "Selected" Employee needs to have:
  - Valid license with no restrictions from previous driving infractions (no permits or occupational license)
  - History/Pattern of "Acceptable or Good" driving history
  - Necessary health/fitness to operate the vehicle
- ► If an employee cannot meet these requirements, you cannot allow that person to drive a company-related vehicle.
  - Includes personal auto for company use



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# Proving Negligent Entrustment

The plaintiff attorney will try to show:

- Owner entrusted the vehicle to the driver
- Driver was incompetent, reckless, or unlicensed
- Owner knew or should have known that the driver was incompetent, reckless, or unlicensed
- MVR shows pattern of poor driving behavior
- Driver was negligently operating the vehicle
- Driver's negligence was the cause of the plaintiff's injuries and/or damages

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# **Solutions for Technology Use**





# **Technology**

There have been big advancements in vehicle technology to help a contractors manage fleets:

- ✓ GPS vehicle tracking
- ✓ Cell phone & data device controls
- ✓ Telematics speeding, hard braking, hard accelerations, etc.
- √ Vehicle/maintenance performance

#### Three important questions:

- 1. What data are you monitoring/capturing?
- 2. How many have a policy to manage your fleet technology and data?
- 3. Do you have a disciplinary policy to manage driver behavior?

#### Remember that the data monitored and collected is saved in the cloud:

- ✓ If you collect information, you need react and manage poor driving behavior.
- ✓ If you don't, this is a Plaintiff Attorneys best friend in a lawsuit it's all discoverable!
  - Your Information can actually lead to proving negligence and punitive damages

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If you're not managing all of the available telematics or other technology data, then turn off the features you don't want to manage.

# **Technology Considerations**

- Are employees routinely "overriding" the cell phone while driving company vehicle by stating they are a passenger?
  - · Evidence shows they are using their phone while driving
- Hard braking may indicate tailgating or following too close
  - Increased risk of rear-ending accidents
- Hard cornering may indicates too fast for conditions
  - Increased risk of side-swipe, lose of control or vehicle roll over
- Hard acceleration may indicate reckless driving behavior
  - Increased risk of an accident and unnecessary maintenance costs





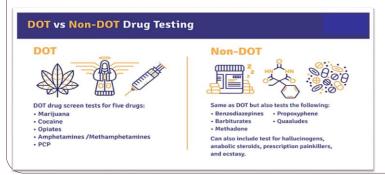
# **DOT vs. Non-DOT Drug & Alcohol Testing**

- There are 2 distinct types of testing: DOT & Non-DOT
- One realm applies to industries regulated by the U.S. Department of Transportation (DOT).
  - If you fly a plane, drive a train or CMV, or transport hazardous materials, you likely fall under the rules of the DOT when it comes to drug and alcohol testing.
- A drug or alcohol test given to a worker in an industry that <u>is not</u> DOT regulated is called a Non-DOT test



# **Non-DOT Testing is Employers' Choice**

- A Non-DOT drug test is essentially whatever the employer decides meets the company's needs and is written in their company drug testing policy.
  - The timing is up to the employer, as well as the type of testing.
    - You could choose to test urine, oral fluid, hair, or a combination of the three after taking into account applicable regulations safety sensitive functions and other legal considerations.





# **Effective Drug & Alcohol Policy**

#### **Purpose Statement:**

 This is an explanation of why the company does drug testing. That purpose could be to comply with federal or local laws, meet requirements for a customer, contract or insurance carrier, or simply to maintain safety and productivity in your workplace.

#### Coverage:

 Most state drug testing laws require policies to say exactly who is covered. That means spelling out job applicants, full time and/or part time employees or just those in safetysensitive roles. If you are going to test someone, their role needs to be listed.

#### **Prohibited Conduct:**

An employer needs to explicitly state that a positive drug test will be viewed as a
violation of company policy. Other drug related activity such as possession, sale or use of
drugs, as well as trying to cheat a drug test, should be listed as violations as well.

#### Types of Tests and When to Test:

 Outline all types of testing you plan to do—whether it is pre-employment, reasonable suspicion, incident, random, return to duty or a combination.

#### **Consequences:**

 Be sure to speak with your legal counsel to develop this section because there are many state laws that can affect what kind of discipline you can use.

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# **Defining Specific Driving Practices**





# **Practical Methods to Reduce Risk**

- Use of spotters
- Backing into stalls or pulling through stalls
- Technology solutions
- Driving behavior metrics/measurements company goals and scorecards
- 360 vehicle walk-arounds
- Interactive/simulation based training

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**Analyzing & Measuring Results** 



# **Metrics and Key Performance Indicators**

#### **Basic Data**

- Total number of vehicles by type:
  - Light, Medium, Heavy or DOT vs Non-DOT
- Total miles by type of vehicle for a given period of time
- Total collisions by employee type: new hire, division, area, etc.
- Total collisions by type of vehicle for a given period of time
- Total injuries by type of vehicle for a given period of time
- Type of collisions:
  - by cause: e.g., fail to observe traffic signal, fail to yield, hit-and-run
  - by crash mechanism: e.g., sideswipe, head-on, rear-end
  - **by consequence:** e.g., fatality, employee injury, third-party injury, property damage only

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# Fleet & Driver Risk

# Are you really getting better?

#### 2015 - \$192,800 in auto damage claims

- 11 Insurance claims
- 7 Direct expense/No insurance \$13,685

#### 2016 - **\$23,900 in auto damage claims**

- 6 Insurance claims
- 22 Direct expense/No insurance \$321,972

## This is Just Funny Math!

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# **Leading & Lagging Indicators**

#### **LEADING PERFORMANCE INDICATORS**

Example: Percentage of drivers classified as "high-risk" drivers in your program

Example: Percent reduction: "high-risk" category drivers, "types" of accidents, etc.

Example: Percent increase: "types" of accidents, accidents by driver type (new employee, etc.)

Example: Percentage of drivers without violations or citations in a calendar year

Example: Percentage of drivers completing driver training in a calendar year

Example: Percentage of collisions undergoing a "root cause" analysis within 30 days

#### LAGGING PERFORMANCE INDICATORS

**Example: Collisions per Million Miles (CPMM)** 

CPMM = (Total collisions in a given period of time x 1,000,000)Total number of miles driven during that period

Example: Injuries (employees, public or both) per Million Miles (IPMM)

IPMM = (Total injuries in a given period of time x 1,000,000)

Total number of miles driven during that period

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# **Forecasting Collision Repair Costs**

- The example below provides guidance on determining the likely cost of repairing collisions.
  - Note that it excludes costs associated with injuries and fatalities.
  - Fleet size = 100 vehicles
  - 15% of fleet involved in a non-injury collision/year
  - Average repair cost = USD \$15,380

**Annual Collision Repair Cost** 

= 100 x 0.15 x \$15,380 = USD \$230,700

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# **Managing Auto/Light Duty Risk**

Company Vehicles for Personal Use Personal Autos for Company Use





# **Personal Autos for Company Use**

How many pay for some kind financial reimbursement to employees to drive their personal auto for work purposes?

- ✓ Is there a difference between that vehicle and a company auto during work?
  - **No** During course and scope of business, that personal auto is essentially your company auto including liability exposure

#### Do you have a well defined personal auto policy?

- ✓ Insurance requirements & limits
- ✓ Define what "work hours" are
- ✓ MVR criteria What can disqualify a driver?
- ✓ Cell phone & other data device use
- ✓ Alcohol & drug use while driving
- ✓ When will driving privileges be suspended
- ✓ Annual policy acknowledgment form signed by employee

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# **Personal Use of Company Autos**

Liability exposure follows the company vehicle wherever and whenever it is used

- Do you have a policy on personal use of company autos that outlines any limitations on use distance, time of day, etc.?
  - Employee acknowledgement form?
- Do you allow passengers during personal use?
- Do you allow employees to tow trailers, boats, etc.?
- Do you allow interstate travel?







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# **Managing DOT/CMV Risk**





# **Commercial Motor Vehicle (CMV)**

1. Has a GVWR, GCWR or actual weight (power unit or combination) of 10,001 pounds or more, whichever is greater.

or

- 2. Used to transport a quantity of HAZMAT requiring placarding.
- Also, different definition of "Commercial Motor Vehicle" is used for regulating Commercial Driver's License (CDL) and alcohol/drug testing. This definition refers to a VEHICLE used in commerce (business purposes), whether interstate or intrastate, that meets one of the following criteria:
  - Has a GVWR of 26,001 or more pounds;
  - Has a GCWR of 26,001 or more pounds <u>inclusive of a towed unit</u> with a gross vehicle weight rating <u>of more than 10,000 pounds</u>;
  - Is designed to transport 16 or more passengers, including the driver; or
  - Is of any size and is used in the transportation of hazardous materials requiring placarding.

NOTE: The definition of CMV may vary slightly between states for intrastate safety regulations, so please refer to your state-specific definition of CMV if you are involved in intrastate commerce.

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# **Example: Is a CDL Required?**

A driver operates a vehicle with 24,500 lbs. GVWR, towing a trailer with 9,500 lbs. GVWR for a GCWR of 34,000 lbs. HAZMAT and passengers are not involved. Is it a CMV and does the driver need a CDL to operate the vehicle?

- YES it is a CMV.
- NO it does not require a CDL.



# **Are Pick-ups Considered CMVs?**

### Answer = a Definite Maybe...

- Is the vehicle used for a business purpose?
  - No not a CMV
  - Yes GVWR or GCWR will be the determining factor





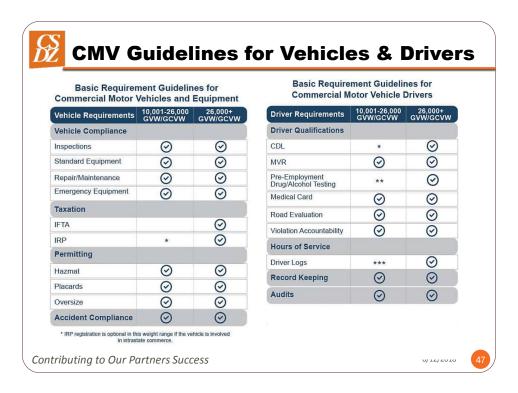
## **Vehicle Only**

= 8,800 lbs. and <u>is Not</u> a CMV

#### **Vehicle/Trailer Combination**

8,800 lbs. + 5,000 lbs. = 13,800 lbs.

CMV Rules Apply: DOT Number, Fed Med Card, Inspections, etc.





# **Motor Carrier & Private Motor Carrier**

- Motor Carrier term includes a motor carrier's agents, officers and representatives as well as employees responsible for hiring, supervising, training, assigning, or dispatching of drivers and employees concerned with the installation, inspection, and maintenance of motor vehicle equipment and/or accessories.
- Private Motor Carrier means a person who provides transportation of property or passengers, by CMV, and is not a for-hire motor carrier.
  - Most contractors are Private Motor Carriers
    - Using CMVs for Business Purposes

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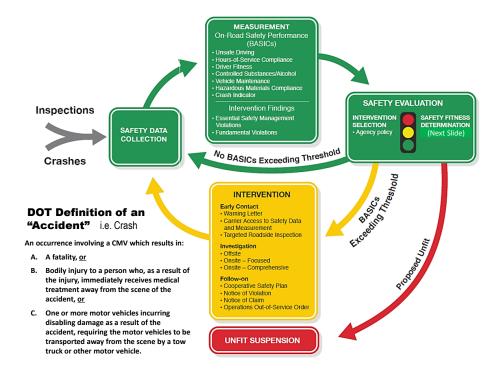


Not Public

- 7 Behavior Analysis Safety Improvement Categories BASICS
  - The BASICs group violations into specific and distinct categories related to unsafe or non-compliant behavior
  - Intervention thresholds are established
  - Motor Carrier BASICS Scores are Based on a 24-month Record
  - BASICs Scores are updated monthly



- CSA is FMCSA's compliance model to improve CMV safety and ultimately reduce large truck and bus crashes, injuries, and fatalities.
- CSA enables the FMCSA to identify high risk motor carriers and achieve improved levels of compliance with Federal CMV safety and HAZMAT regulations.





# 49 CFR 385.5 - Safety Fitness Standard

Motor carrier safety rating is based on the degree of compliance with the safety fitness standard. To meet the standard, the motor carrier must demonstrate it has adequate safety management controls in place, which function effectively to ensure acceptable compliance with applicable safety requirements to reduce the risk associated with:

Commercial driver's license standard violations
 (part 383 of this chapter)

• Inadequate levels of financial responsibility (part 387 of this chapter)

• The use of unqualified drivers (part 391 of this chapter)

• Improper use and driving of motor vehicles (part 392 of this chapter)

• Unsafe vehicles operating on the highways (part 393 of this chapter)

• Failure to maintain accident registers and copies of accident reports (part 390 this chapter)

• The use of fatigued drivers (part 395 of this chapter)

• Inadequate inspection, repair, and maintenance of vehicles (part 396 of this chapter)

• Transportation of hazardous materials, driving and parking rule violations (part 397 this chapter)

• Violation of hazardous materials regulations (parts 170-177 of this title)

• Motor vehicle accidents and hazardous materials incidents.

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# Your DOT/CMV Risk Foot-Print

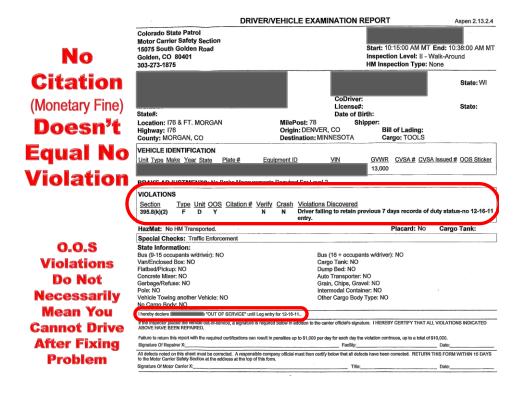
### You Can't Hide Your Actions





# **Measurably Improving SMS Scores**

- a) Don't get any violations during roadside or scale inspections
  - Correctly inspect and properly maintain your vehicles
  - Always request a written copy of the Driver Vehicle Examination
- Purposefully seek out roadside and scale inspections to achieve higher numbers of inspections with zero violations
  - Positive Inspections with No Violations Offset Negative Inspections with Violations,
     Your Percentages are Reduced
- c) Challenge all violations in DataQs system hope for the best!
- d) Don't get involved in any DOT accidents
- e) Wait 24 months for inspections with violations to drop off

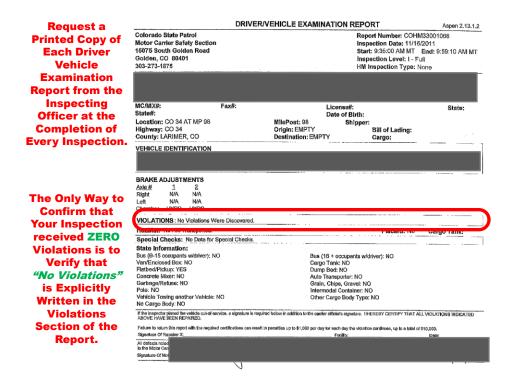


# Not All Forms Look Alike

You have to Look for the Violations Section

No Fines Don't Always Mean No Violations!

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**Obtain National Crash and OOS rates for HAZMAT Permit Registration** 

Get printable registration forms and search other FMCSA systems

Search FMCSA databases

Register for a USDOT number

Access the HAZMAT Route registry

# Personal Identification Number (PIN) to access Safety & Fitness Electronic Records (SAFER) System

#### https://safer.fmcsa.dot.gov/



#### \*\*WARNING\*\*WARNING\*\*WARNING

You are accessing a U.S. Government information system. This information system, including all related equipment, networks, and network devices, is provided for U.S. Government-authorized use only. Unauthorized or improper use of this system is prohibited, and may result in cold and criminal penalities, or administrative disciplinary action. The communications and data stored or transiting this system may be, for any lawful Government purpose, monitoring, crooxide, and subject to audit or investigation. By using this system, you understand and consent to such terms.

\*\*WARNING\*\*WARNING\*\*WARNIN

WELCOME TO SAFER

The FMCSA Safety and Filmess Electronic Records (SAFER) System offers company safety data and related services to industry and the public over the Internet. Users can search FMCSA databases, register for a USDOT number, pay fines online, order company safety profiles, challenge FMCSA data using the DataCs system, access the Hazardous Material Route registry, obtain National Crash and Out of Service rates for Hazamat Permit Registration, get printable registration forms and find information about other FMCSA Information Systems.

#### Votice

The updating of a specific USDOT Number or Docket Number requires the use of a Personal Identification Number (PIN) to access the system.

If your PIN is not known, you may request one be provided by selecting one of the following options:

Click here to request a USDOT Number PIN be emailed.

Click here to request a USDOT Number PIN be mailed to the address on file, Allow 7 - 10 Business Days to receive a PIN notification letter.

Click here to request a Docket Number PIN be mailed to the address on file.

Allow 7 - 10 Business Days to receive a PIN notification letter.

Note: Docket Number PINs cannot be emailed.



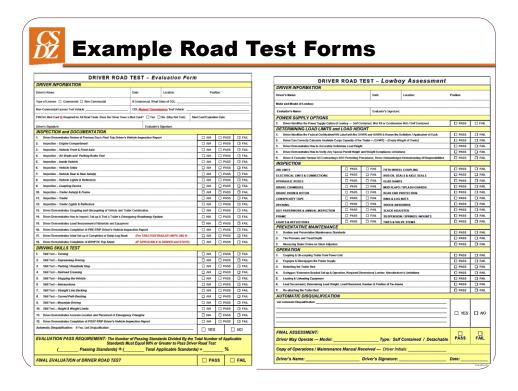
# **DataQs to Challenge DOT Violations**

Challenge requests are made through the FMCSA portal or directly through the DataQs system – PIN is required

- Make your request as soon as possible while the information is still fresh and after a through investigation is complete
- Specify the correct "Roadside" event type for the Request for Data Review (RDR) examples: Crash, Inspections/Violations, Warnings
- Provide the accurate inspection number double check before submitting
- Be specific in what you want review, be factual and avoid your opinion(s)
- Attach necessary documents and photos that support your request
  - If you have a leased vehicle, be sure to include the lease agreement.
- Enter your contact info verify is accurate and updates
- Check the status frequently, as additional info may be requested

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# **Road Test or Equivalent**

§ 391.33

- In place of, and as equivalent to, the road test required by § 391.31, a person who seeks to drive a CMV may present, and a motor carrier may accept -
  - (1) A valid Commercial Driver's License as defined in § 383.5 of this subchapter, but not including double/triple trailer or tank vehicle endorsements, which has been issued to him/her to operate specific categories of commercial motor vehicles and which, under the laws of that State, licenses him/her after successful completion of a road test in a commercial motor vehicle of the type motor carrier intends to assign to him/her;

or

- (2) A copy of a valid certificate of driver's road test issued to him/her pursuant to § 391.31 within the preceding 3 years.
- If a driver presents, and a motor carrier accepts, a license or certificate as equivalent
  to the road test, the motor carrier shall retain a legible copy of the license or
  certificate in its files as part of the driver's qualification file.
- A motor carrier may require any person who presents a license or certificate as
  equivalent to the road test to take a road test or any other test of his/her driving skill
  as a condition to his/her employment as a driver.

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6/12/2018

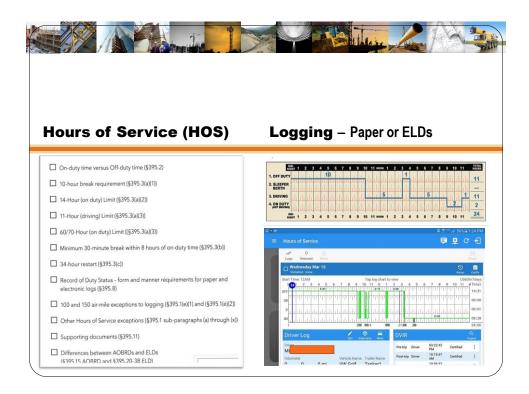




# Vehicle Inspection & Maintenance Program

Does your policy cover expectations, specific roles and responsibilities for inspections and maintenance?

- Documented Pre & Post Trip Inspections by the driver(s)
  - What are you doing about identified maintenance issues and OOS items?
- Annual vehicle and trailer inspections performed by certified inspectors
- Operational planning for department objectives and major tasks
- · Personnel and training
- Managing all compliance elements of a maintenance program
- Parts management
- Recordkeeping
- Preventative maintenance established schedules based time, mileage, hours







## **DOT Audit**

- Evaluates a company's safety performance and confirms proper and complete recordkeeping.
- determines if the company has adequate management controls in place to ensure compliance.

### Divided into six inspection categories called "Factors"

- General
- Driver CDLs, driver qualification, drug and alcohol testing
- Operational HOS and recordkeeping
- Vehicle Inspection and maintenance program/files reviewed
- Hazardous Materials
- Accidents



# Items to have Ready of a DOT Audit

- List of current drivers and date of hire
- List of former drivers used in the past 365 days with dates of hire and termination
- Driver qualification files
- Drug & alcohol testing records for CY 2015
  - Chain of Custodies, Results and Bi-annual Statistics
- Driver records of duty status (logs, time records, etc.) for past six months
- Driver supporting documents to include trip reports, expense records, fuel, toll, scale receipts, etc. for past six months
- Motor vehicle accident files for past 365 days (DOT reportable accidents)
- List of equipment
  - Company Equipment Number, Year, Make and VIN#, then Designate if Company Vehicle or O-Op.
- Vehicle maintenance records and copies of roadside inspections for past 365 days
- Driver daily vehicle inspection reports for past three months
- Total fleet mileage for last full four quarters

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# In Closing...

- Common terms and definitions used in managing vehicle and driver risk.
- Elements of an effective, defensible strategy.
- SMS & CSA and methods to measurably improve your Safety Rating.
- MVR reviews, scoring systems and driver qualification methods.
- Covering the risk of "Negligent Entrustment".
- Identify solutions for technology use cell phone, telematics, etc.
- Methods to manage personal auto risk and personal use of company vehicles
- Accountability and disciplinary policies
- How to analyze and measure your program's results.

