

Opportunities for Advancement

Your internship does not end when the summer is over. High performing interns will be invited to return to Holmes Murphy for a second summer. Approximately 93% of our returning interns are offered full-time employment. As a full-time employee, your training will continue. We provide you with the tools and skills needed to succeed. Many of the executive leaders began their careers as Holmes Murphy interns. Your internship will allow you to lead the way!

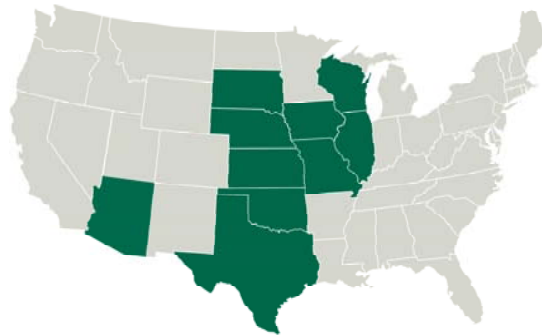


Join the Leader

The Holmes Murphy internship program does more than prepare you to be an insurance consultant it provides the energy, empowerment and experience to secure your career.

- Network with the leaders – property casualty, employee benefits, captive and financial service experts located in offices across the country.
- Experience our company – learn our company history, core values and goals – through HMA Intern University sessions.
- Interact with leadership – participate in book club discussions with company leaders.
- Develop communication skills – present an article and book report to the intern team, organize a sales performance meeting and track learning experiences.

Join the team who is leading the way!
Believe • Own • Execute
Build your future with a leader.



With office locations across the United States, your opportunity is waiting at www.holmesmurphy.com.



Discover the Internship Experience
WHERE LEADERS ARE MADE



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DES MOINES | CEDAR RAPIDS | DALLAS | DAVENPORT | KANSAS CITY
MADISON | OKLAHOMA CITY | OMAHA | PEORIA | SCOTTSDALE | SIOUX FALLS | ST. LOUIS



Leading the Way

Founded in 1932, Holmes Murphy & Associates is one of America's leading premier risk management and employee benefit insurance brokerage firms. Leading the way comes in many forms. It starts with employees who are given the autonomy to develop new ways to solve problems. Leadership is demonstrated in the innovative solutions that come from understanding our clients business and knowing how to be a valuable partner at every step of the way. Holmes Murphy – where great thinking leads.

"My Holmes Murphy internship provided me with exposure to a tremendous corporate environment from a successful national brokerage and community leader.

Nick Blyth
Account Executive
and Former Intern



Not Just an Internship- a True Learning Experience

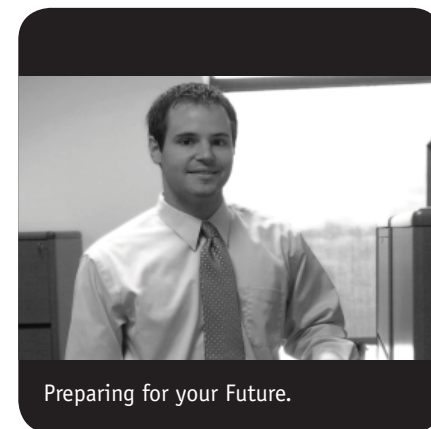
Holmes Murphy's internship program will provide you with business development exposure to all aspects of the insurance industry. We offer opportunities to learn the elements of a solid sales process, the objectives of insurance carriers and the fundamentals of insurance programs. Our internship program offers an extraordinary learning opportunity and the ability to network with successful industry sales leaders.



Hands-On Career Training.



Active Mentoring Programs.



Preparing for your Future.

Qualifications for a Premier Opportunity

To be considered for a business development internship at Holmes Murphy, students should:

- preferably be a sophomore or junior in college, pursuing a degree in business, finance, or insurance.
- have demonstrated leadership and multi-activity participation throughout high school and college.
- show a genuine interest in pursuing a career in the property casualty or employee benefit insurance industry.

Meet Your Future Career Goals

Offering our interns a hands-on professional development process is what makes Holmes Murphy's internship program one of the most sought after in the industry. Our comprehensive two-year, fast-track program allows you to understand the benefits of a future career as an insurance consultant.

Mentors to Guide You

Helping you build your professional skills is one of our top priorities. As an intern you will be assigned a mentor who will provide daily guidance throughout the program.

Leading Edge Analysis Tools

Holmes Murphy uses a leading edge industry tool kit, including a patent pending sales system, which helps you to understand what it takes to build a dynamic insurance career. We are continuously looking for a better way, a smarter idea and a more complete solution for our clients.

Partnering with Leaders

An intern at Holmes Murphy means you are part of an elite team. By observing and interacting with our industry experts you will learn first hand why our clients call Holmes Murphy the leader.

Apply Today

Visit www.holmesmurphy.com/careers to learn more about our internship program. Formal recruiting begins each year in January; online applications are accepted anytime.